

# As at 13 April 2019 (3rd quarter of FY 2075/76)

Publication of information as required by Securities Registration and Issue Regulation 2073 (Related to Sub Rule (1) of Rule 26)

## 1. a) Related Party Disclosure:

Group comprises of Siddhartha Bank Ltd. (Parent Co.) and Siddhartha Capital Ltd. (Subsidiary Co.). The Bank has 51% shareholding in Siddhartha Capital Limited (SCL) and SCL is licensed as a Mutual Fund Manager and Depository from Securities Board of Nepal (SEBON) as per Mutual Fund Regulation 2010 and also obtained the license for merchant banking business from SEBON in 2015. The Bank has appointed subsidiary as its Registrar to Share.

- The Bank has held call deposits of Rs. 414.61 million of SCL as at 13 April 2019 (Chaitra end 2075).
- Till the end of 3<sup>rd</sup> quarter, SCL earned interest income of Rs. 20.70 million and Rs. 0.375 million Share RTS fee from the Bank.
- The Bank has received DP related income of Rs. 0.82 million and technical service fee of Rs. 0.59 million from SCL till the end of 3<sup>rd</sup> guarter.
- Above figures have been eliminated from the Statement of Financial Position and Statement of Profit or Loss of the Group.

# b) Major Financial Indicators

Earnings Per Share	Rs. 24.71
Price Earnings Ratio (P/E Ratio)	12.71
Net Worth Per Share	Rs. 162.75
Total Assets Value Per Share	Rs.1,524.09
Liquidity Ratio	21.77%

#### 2. Management Analysis

- a. The Bank has formulated short term plans and long term strategies which will contribute in growth of the Bank in days ahead.
- b. The Bank has launched new products and has re-aligned its existing products as per the changing market needs.
- c. The Bank has 149 branches (including 4 extension counters) till the end of 3<sup>rd</sup> quarter and is planning to continue branch expansion in coming days as well. Besides this, the Bank is serving its customers through 160 ATMs and 99 branchless banking locations. The Bank has established 7 provincial and 2 sub provincial offices.
- d. The Bank has been giving continuity to its business process reengineering approach to achieve optimum efficiency.
- e. There has been positive changes in the reserve, income and liquidity position of the Bank. There are no such incidents during the period which might have effect on the reserve, profit or cash flow position of the Bank.

#### 3. Details Regarding Legal Actions

- a) Case filed by or to organized institution during the quarter:
  - There are normal business related legal issues which have no significant impact in the Bank's overall business.
- b) Case filed by or against the Promoter or Director of organized institution regarding disobedience of prevailing law or commission of criminal offence: None to our knowledge.
- c) Case filed against any Promoter or Director of organized institution regarding commission of financial crime: None to our knowledge.

#### 4. Analysis of share transaction and progress of organized institution

- a) Management's view of share transactions of organized institution of securities market: Since various factors such as market forces, economic conditions and government policies are major influencing factors for the movement in share prices, the management holds a neutral view on share transaction and its movement.
- b) Maximum, minimum and last share price of the organized institutions including total transaction and transacted days during the quarter. (source: www.nepalstock.com.np)

Maximum Price	Rs. 316
Minimum Price	Rs. 273
Closing Price	Rs. 314
Total Traded Shares	763,396 Shares
Total Traded Days	60 Days

## **5. Problems and Challenges**

#### **Internal**

- a) Increased cost of human resources and operations.
- b) Recruitment and retention of quality human resources.
- c) Challenges in increasing non-interest revenue.
- d) Challenges in timely recovery of loans.

#### External

- a) High competition among banks and financial institutions for deposits solicitation.
- b) Low development expenditure.
- c) Deficit in balance of payment.
- d) Risk of bearish outlook in stock market.
- e) Risk to the bank due to changes in policies and directives by the regulators.

#### **Strategies to overcome Challenges**

- a) Focus on new and high yielding products and services.
- b) Growth of customer base for deposits and no. of accounts through expansion of networks.
- c) Focus on SME, retail, priority sector loans and micro-credit for portfolio diversification.
- d) Focus on non-funded business for increment of non-interest revenue.
- e) Digitization for significant improvement in products and service delivery.
- f) Defining process flow and related turnaround time of activities to ensure timely services to customers.
- g) Prudent management of assets, liabilities and optimum utilization of resources.
- h) Implementation of better cost management practices by continuous focus on efficiency and productivity.
- i) Developing human resources through trainings and development programs and motivating them for growth.

# **6. Corporate Governance**

The Bank believes in growth that is equally matched by uncompromising compliance to legal, statutory and regulatory requirements. Proper work ethics, integrity and transparency of operations are paramount to the Bank's business. The entire business operations and working culture have been designed to meet the highest level of corporate governance. The Bank has focused in streamlining policies, guidelines and operational manuals as per the dynamics of the business environment and ensuring compliance to these policies for smooth operations. In line with commitment to corporate governance, as required by NRB directive and circulars, the required plans, procedures and structures are in place and regularly being reviewed and monitored by Board, Board Level Committees and Management of the Bank.

# 7. Declaration by CEO

I, CEO of the Bank, take responsibility for the truthfulness of the information and details disclosed in this report. I also hereby declare that to the best of my knowledge and belief, the information disclosed in this report are true, fair and complete and have not concealed any matters that can adversely affect the investment decision of the investors.